AGENDA DAY 1 TUESDAY, FEBRUARY 21, 2017

8:00AM-9:00AM
BREAKFAST + NETWORKING
Whistler Ballroom

9:00AM-9:40AM
OPENING CEREMONIES
Whistler Ballroom

9:40AM-11:15AM
BC HOME PARTNERSHIP PROGRAM WORKSHOP + INDUSTRY PANEL
Update yourself on the newest program offered in BC for first time home buyers. Hear how are lenders are processing, and what their experiences have been with the program including best practices
Whistler Ballroom

11:15AM-11:30AM
BREAK

11:30AM-12:30PM
2017 BC ECONOMIC AND HOUSING OUTLOOK
ECONOMIST HELMUT PASTRICK
Be sure to attend this informative session reviewing the economic and housing outlook for 2017. Will your predictions mirror Helmut's outlook for the year? Be a step ahead by attending his session.
Whistler Ballroom

12:30PM-2:00PM
LUNCH BUFFET (Served outside Whistler Ballroom)

1:00PM-1:15PM
FICOM ADDRESS, ACTING REGISTRAR OF MORTGAGE BROKERS, CHRIS CARTER
Whistler Ballroom

1:15PM-2:00PM
AUSTRALIA / CANADA COMPARISON AND PARALLELS
PETER WHITE, FINANCE BROKERS ASSOCIATION OF AUSTRALIA
Attend this informative session for a comparative look at the impact of mortgage broker regulation in other countries. Learn how the compensation disclosure changes affected Australia, you may be surprised!
Whistler Ballroom

2:00PM-5:00PM
SUPERHERO THEMED TRADE SHOW
Theatre

2:00PM-4:00PM
PROFESSIONAL HEAD SHOTS
Upper Theatre, Booth #71

3:30PM-5:00PM
STUDENT DAY
Personal tour for mortgage broker students

5:00PM-5:15PM
BREAK

5:15PM-7:00PM
LENDER MATRIX SPEED DATING (Limited Seating - 100 seats available)
Grab your seat for this very interactive educational session. 2017 has invited many changes to our industry with several shifts to available programs and pricing. Get clarification on the 10 lender matrix's and products. Tables will rotate at the sound of the bell. Where should you send your next file?
Conference Centre - Fraser Room

7:00PM-1:00AM
SUPERHERO MASKED PARTY / AWARDS
Whistler Ballroom

AGENDA DAY 2 WEDNESDAY, FEBRUARY 22, 2017

8:00AM-9:00AM
BREAKFAST + NETWORKING
Whistler Ballroom
BC Notaries A TRUSTED TRADITION

9:00AM-10:00AM
TRENDING TOPIC DISCUSSION
INDUSTRY PANEL + DEBATE
Hear from industry professionals on current topics in mortgage and the real estate industry. Hear from our panel of experts joining us from partnering associations
Whistler Ballroom
STREET CAPITAL BANK OF CANADA™

10:00AM-12:00PM
KEYNOTE SPEAKERS:
STEVE MURPHY + JAVIER PENA
DECISION MAKING UNDER PRESSURE: CAPTURING PABLO ESCOBAR
Don't miss the opportunity to interact with and hear from these two real-life DEA agents, made famous by the hit series NARCOS. Learn how they handled stress & mastered patience while battling crime in Columbia, tracking drug lord, Pablo Escobar.
Whistler Ballroom
FIRST NATIONAL FINANCIAL LP

12:00PM-2:00PM
LUNCH (served on the trade show floor)
MCAP

12:00PM-2:00PM
SUPERHERO THEMED TRADE SHOW
Theatre

1:00PM-2:00PM
PROFESSIONAL HEAD SHOTS
Upper Theatre, Booth #71

2:15PM-3:00PM
1A BREAKOUT SESSION
5 VITAL STEPS TO MAXIMIZING GROWTH, PROFIT+ SALES
CHERYL BISHOP, MAKE YOUR MARK TRAINING + CONSULTING INC.
Whistler Ballroom A
HomEquity Bank

2:15PM-3:00PM
1B BREAKOUT SESSION
FORM 10: THE MORTGAGE BROKER CONFLICT OF INTEREST GUIDELINES
MIKE MCTAVISH, MANAGING DIRECTOR, MORTGAGE BROKERS, FICOM
Whistler Ballroom B
BC HOUSING

3:00PM-3:15PM
BREAK

3:15PM-4:00PM
2A BREAKOUT SESSION
NEW WAVE OF BROKER PANEL
Whistler Ballroom A
Scotiabank

3:15PM-4:00PM
2B BREAKOUT SESSION
ALTERNATIVE LENDER PANEL
Whistler Ballroom B
EQUITABLE BANK

4:00PM-6:00PM
BIG GIVEAWAY + COCKTAILS
Whistler Ballroom C